

# THE ILLUSION OF FLAWLESS AUTOMATION

Many platforms boast sleek interfaces that seemingly handle data manipulation seamlessly, with automatic updates and pre-programmed algorithms creating assumptions of perfection.

The allure of efficiency and precision is undeniable. However, this masks a fundamental truth:

# DATA IS INHERENTLY MESSY AND CONTEXTUAL

Real-world data correlation rarely aligns with the neat, linear flow envisioned by algorithms and a company's scope of needs. Inadvertently, this can create a mis-match of unexpected consequences.

Or even worse, there is a loss of understanding who and where is the correct ultra-important decision maker, derailing even the most sophisticated automated processes.

Automating all aspects of data manipulation risks overlooking these intricacies, leading to potentially disastrous wasted efforts and frustration.

This mismatch can trip up even the most sophisticated processes.



The more we automate the analysis of data, the more we need human judgment to interpret the results.

Drew Hansen, Chief Scientist at Accenture Labs



## AUTOMATION AND UNINTENDED DATA ISOLATION

In the fast-paced world of data management, automation can be a double-edged sword.

Hidden beneath the convenience of "click-and-connect" third-party integration tools lurks a dangerous trap:

When data records lack fully perfect matches, these tools can inadvertently construct walls of isolation, breeding unintended data silos that fragment your information landscape.

## DATA INTEGRATION IS NO FAIRY TALE

In the digital age, organizing your data is king.

Companies scramble to collect, analyze, and leverage data for pinpointing sales & marketing efforts, and to gain a competitive edge.

But navigating the vast ocean of data requires more than just sleek interfaces and automated tools.

The alluring vision of "plug-and-play" data integration, where systems merge and seamless data population magically appears, remains a fantasy.



Assuming data will seamlessly 'play nice' is like throwing ingredients into a pot and expecting a Michelin-star meal.

Harmonization requires careful curation, not just automated stirring.

Dr. Evelyn N. Wang, director of the Center for Data Science and Analytics at Stanford University



### CREATING DATA HARMONY

Foodservicedata  $360^{\text{\tiny M}}$  embodies a collaborative approach.

Recognizing the challenges of fragmented data in the foodservice industry, Foodservicedata360 utilizes advanced data cleansing and normalization techniques to harmonize data from diverse sources.

This enables users to gain accurate and useable data for sales & marketing teams as well as holistic insights.

# AUTOMATED HARMONIZATION ALONE IS NOT ENOUGH.

Similarly, because of the limitations of automation, Foodservicedata360™ empowers users with both efficient data harmonization and personalized guidance.

Their data science team crafts clear connections between data points, while also tailoring workflows to individual needs.

This ensures data not only flows smoothly but also maintains accuracy, as the human mind excels at detecting anomalies that might escape algorithmic limitations.

This human-driven approach ensures data flows seamlessly in the right direction, optimized from the very beginning.



It's the human mind that can connect the dots and understand the nuances.

Automation is a powerful tool, but it can't replace the critical thinking and interpretive skills essential for meaningful data manipulation.

Dr. Cathy O'Neil, author of Weapons of Math Destruction



### A REAL DATA PARTNER

Collaboration starts with your existing data team. Foodservicedata360™ doesn't replace your valuable in-house resources; they augment them by seamlessly bridging the gap between your internal data and Salesforce.

Their team works alongside yours to break down data silos, creating connections between your internal data and their vast external sources.

#### AN ONGOING RELATIONSHIP

By partnering with Foodservicedata360™, you're not just investing in data and data manipulation, you're empowering your sales & marketing teams with clear lines of direction, guided by the combined expertise of your own data team and Foodservicedata360™'s data scientists.





You need a data partner with not just technical prowess, but also empathy and strategic thinking.

They should anticipate your stumbles, guide you around hidden crevasses, and celebrate your breakthroughs with genuine enthusiasm.

Dr. Maya Patel, Professor of Data Science at University of Cambridge

#### Citations:

- 1.Dr. Cathy O'Neill, Author Weapons of Math Destruction
- 2.Dr. Maya Patel, Professor University Cambridge
- 3.Dr. Evelyn N. Wang, director of the Center for Data Science and Analytics at Stanford University
- 4.Drew Hansen, Accenture Labs